

Beyond electrolyzers: what else should we look after?

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Carlos Bernuy-Lopez, PhD
Senior Consultant



Ramboll in brief

- Independent architecture, engineering and consultancy company
- Founded 1945 in Denmark
- 17,500 experts
- Present in 35 countries
- Particularly strong presence in the Nordics, the UK, North America, Continental Europe, and Asia Pacific
- EUR 1.8 billion revenue
- Owned by Rambøll Fonden – The Ramboll Foundation

We are a multidisciplinary society consultant

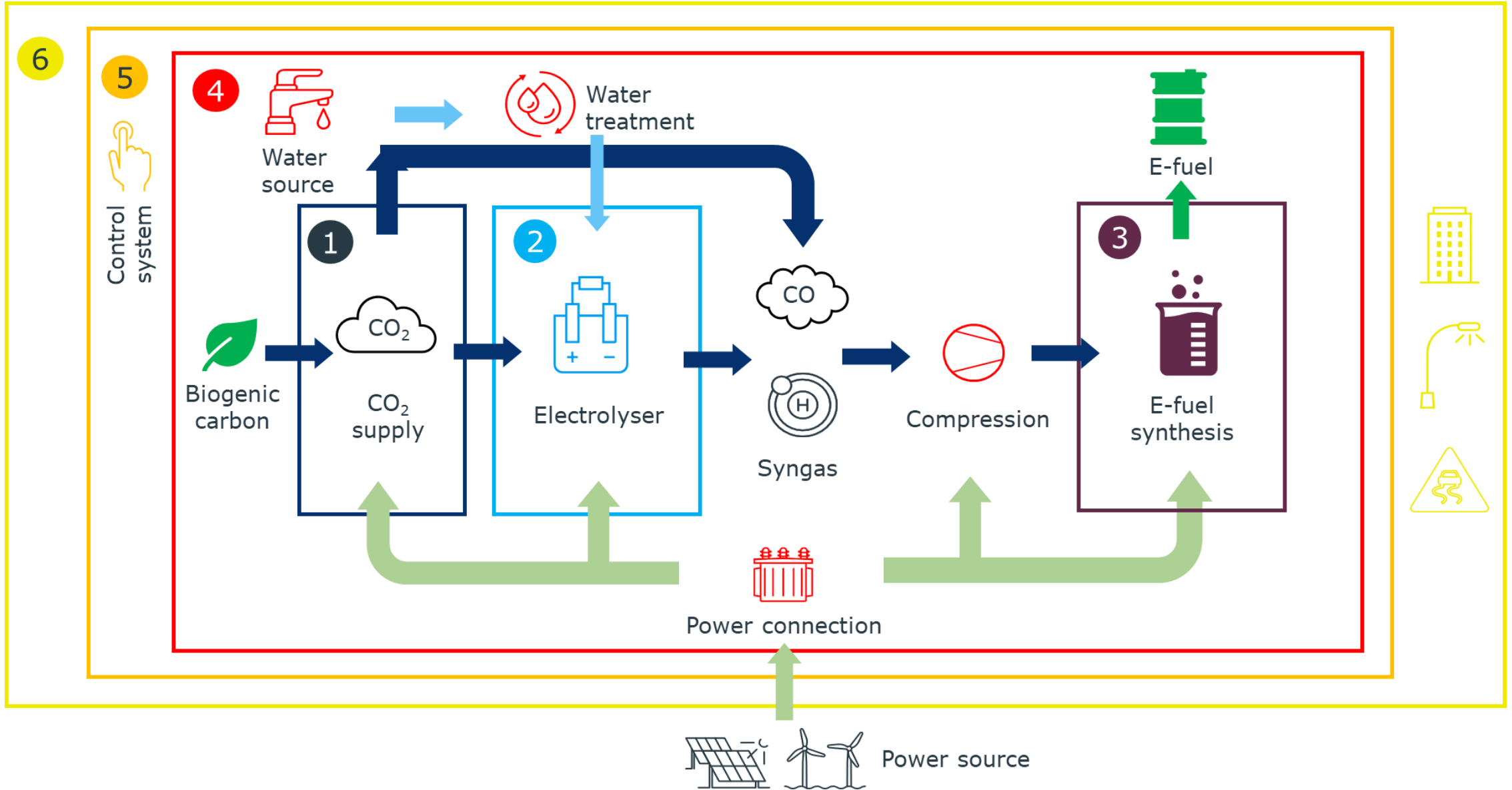




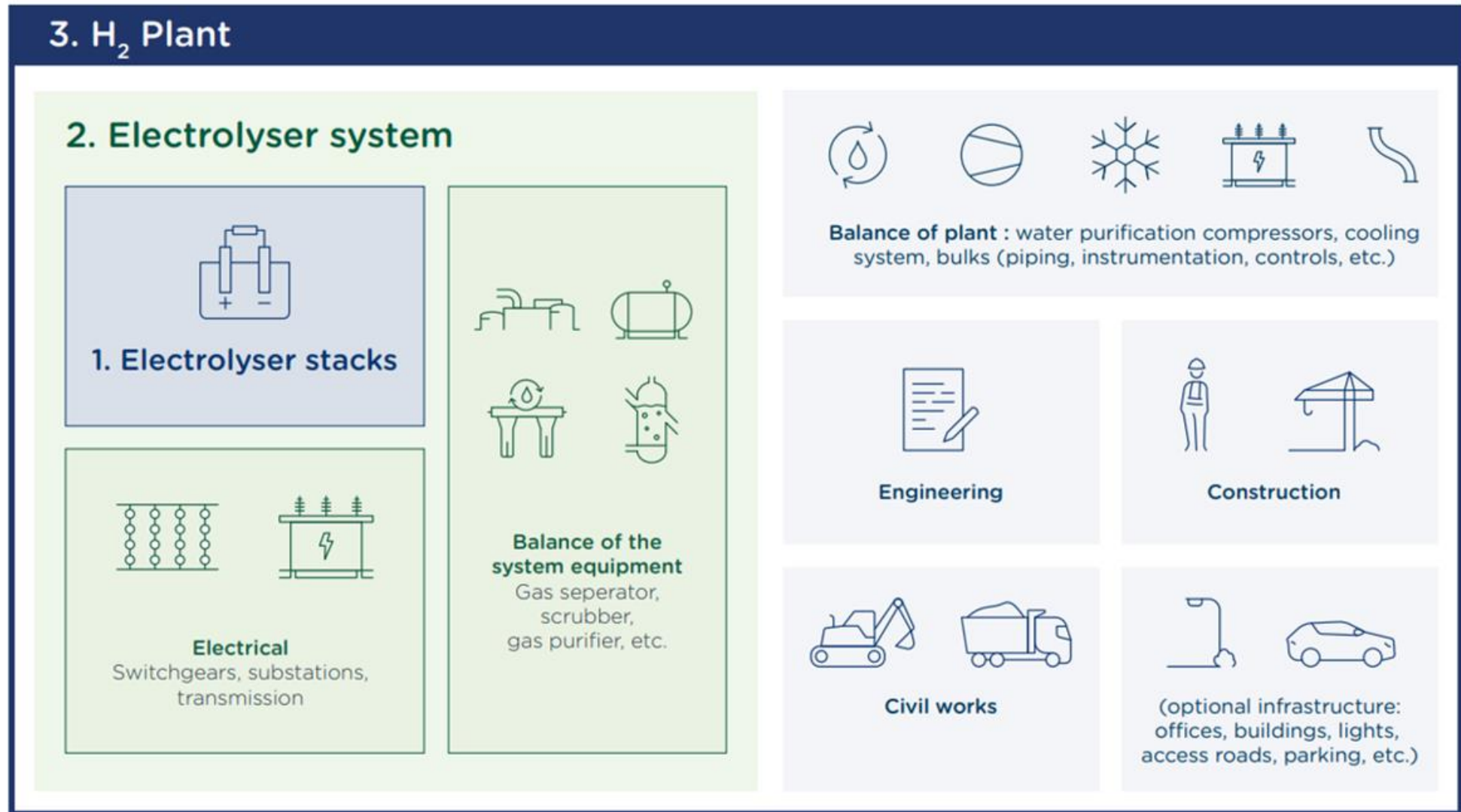
Explore with confidence

- World-class technical expertise on Hydrogen and Power-to-X
- 200 successful hydrogen projects since 2020
- Holistic and multi-disciplinary approach
- Excel in integration of complex systems
- Co-create the best solutions with and for our partners
- Top 100 Innovators in Hydrogen 2023

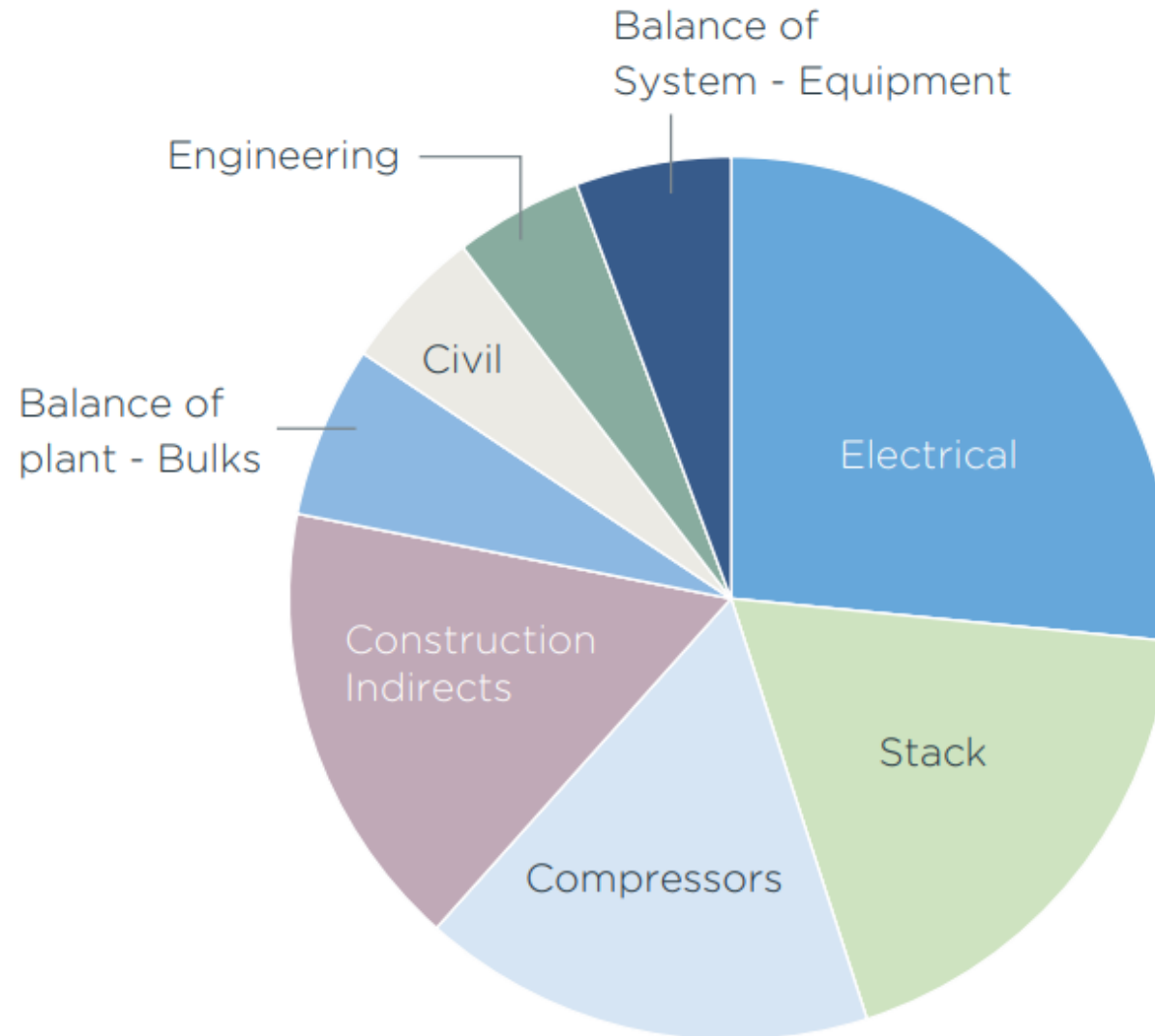
A H₂ plant inside of an e-fuel production plant

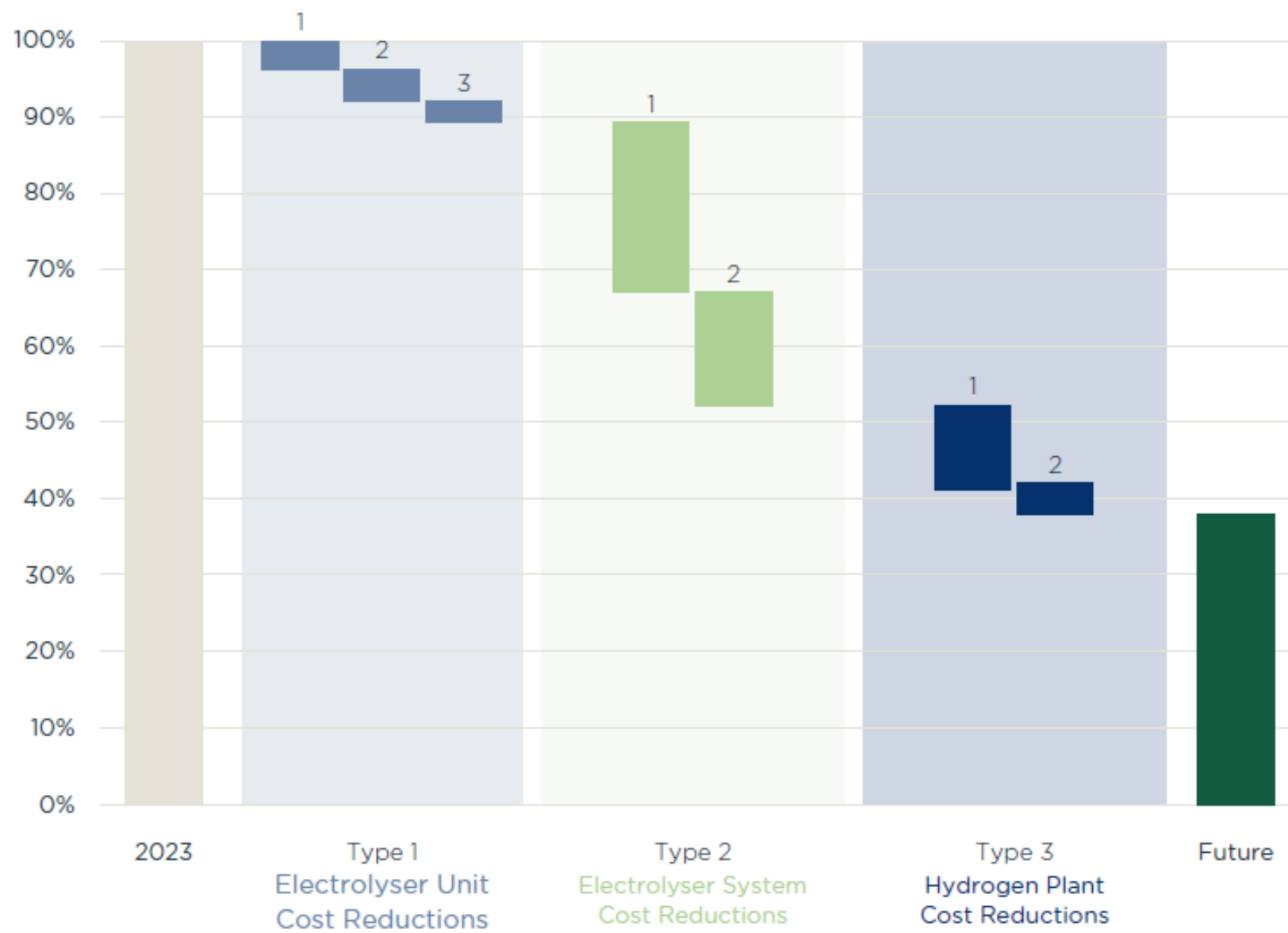


The complexity of a H₂ plant



CAPEX relative cost by category, illustrative based on system in 10 MW - 1 GW scales designed by Ramboll in 2023





Type 1
Electrolyser Unit Cost Reductions ~11%

1. Stack raw materials cost reductions
2. Manufacturing process automation
3. Competitions for market share

Type 2
Electrolyser System Cost Reductions ~37%

1. Electrical system cost reduction
2. Redundancy and resiliency cost reductions

Type 3
Hydrogen Plant Cost Reductions ~15%

1. Plant footprint reductions
2. Compressor technology improvements

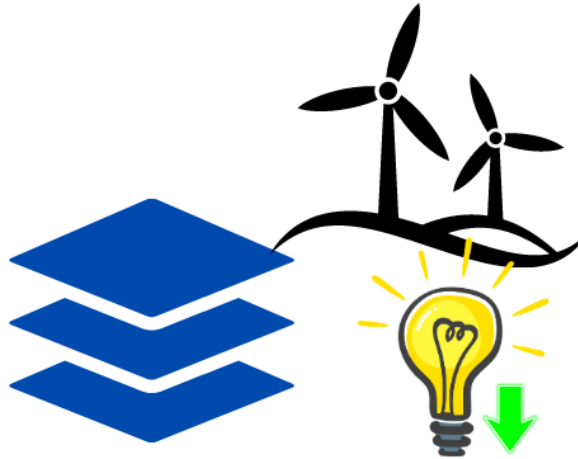
Figure 18: Ramboll analysis of potential hydrogen production plant CAPEX cost reductions from overcoming technology challenges.

Power-to-X and Electrolysis Technologies by 2025



Alkaline

Large footprint available
and low electricity price



PEM

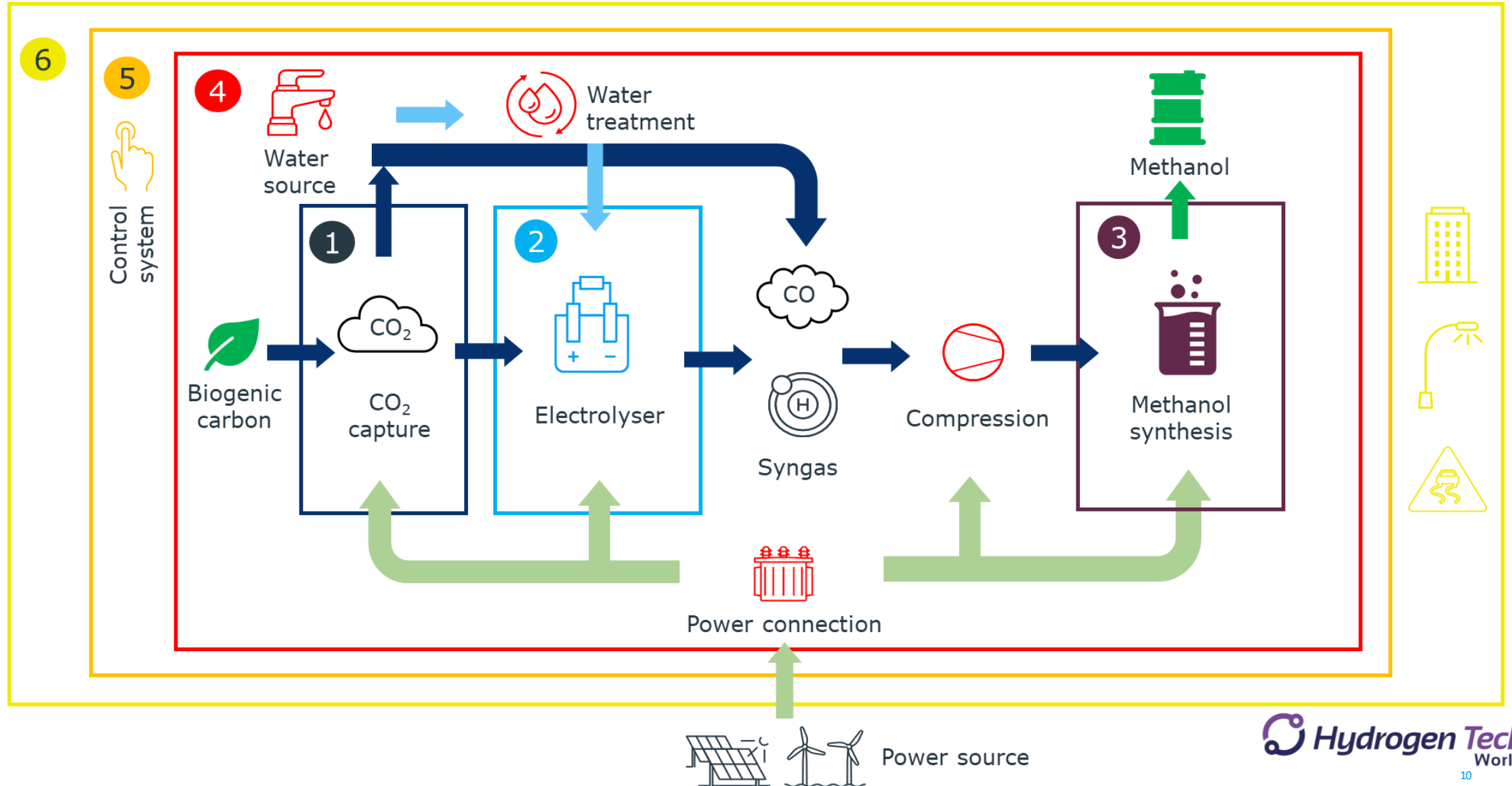
Small footprint and
low electricity price



SOEC

Excess heat and high
electricity price

H₂ Plant: a very complex infrastructure



The Power-to-X pyramid: Who does What?

Off-taker



Who owns it?

Funding



EPCMs
Management



Who coordinates all?

EPCs

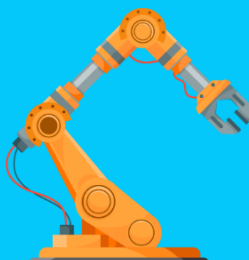
Engineering Procurement Construction



Who builds it?

OEMs

Original Equipment Manufacturer



Who provides the equipment?

Water Considerations for a Green Hydrogen Project



Water Consumption

Quantify the water needed for electrolysis, cooling, and ancillary systems.



Water Resources

Identify and assess the availability and quality of the potential water resources and assess if any impact.



Water infrastructure

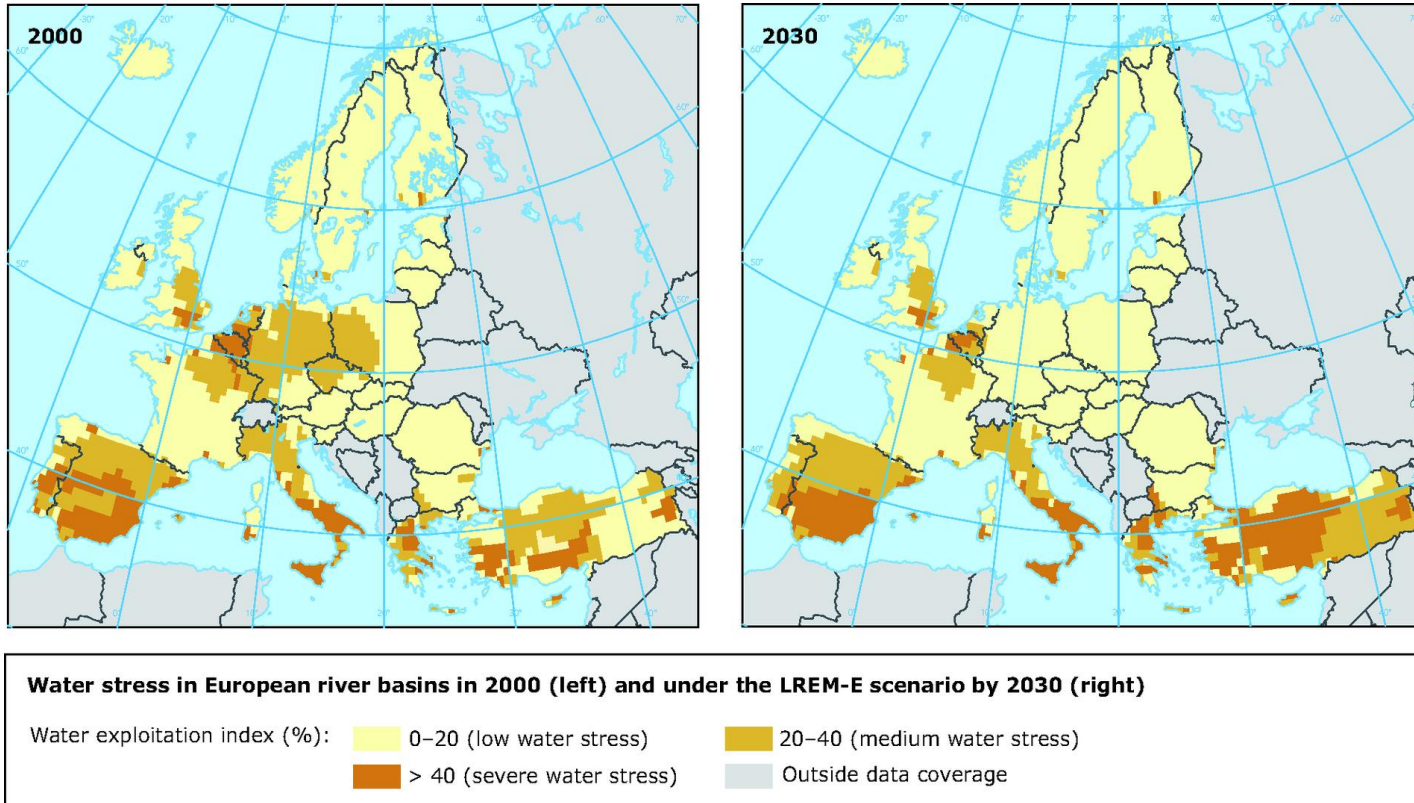
Identify the water extraction, treatment and discharge infrastructure (pump and pipelines).



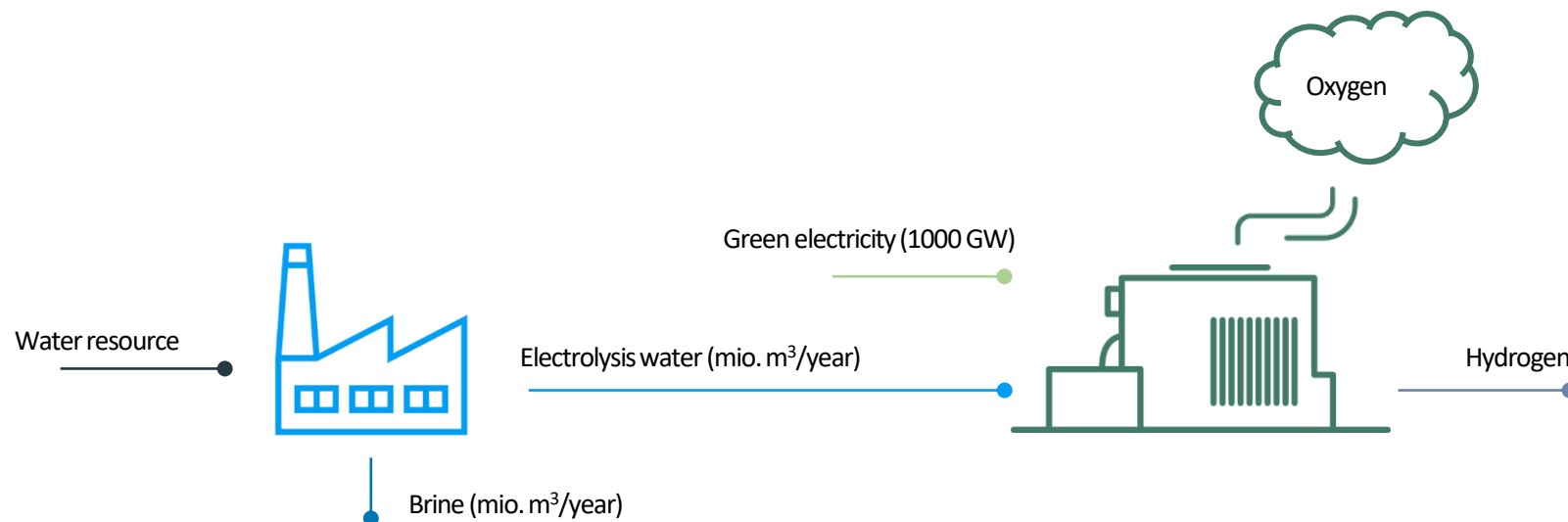
Sustainability Opportunities

Assess the opportunities for circular economy approach to by-products and waste.

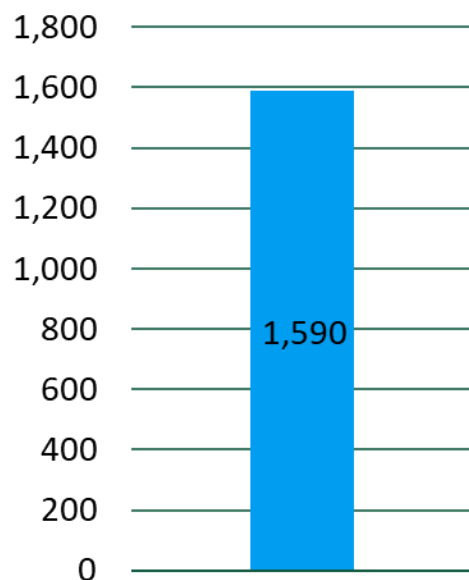
Water scarcity in Europe



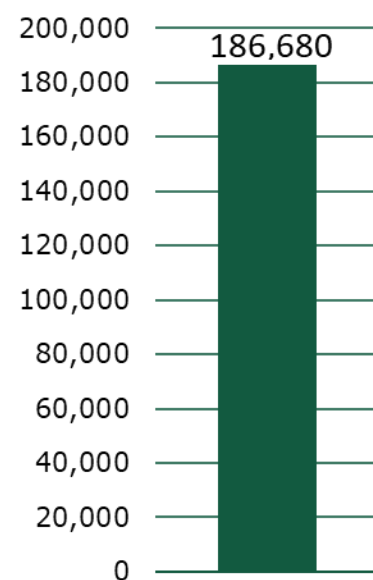
Water needs for 1000 GW hydrogen and wastewater



Excluding cooling
water needs
which largely depend on
local conditions



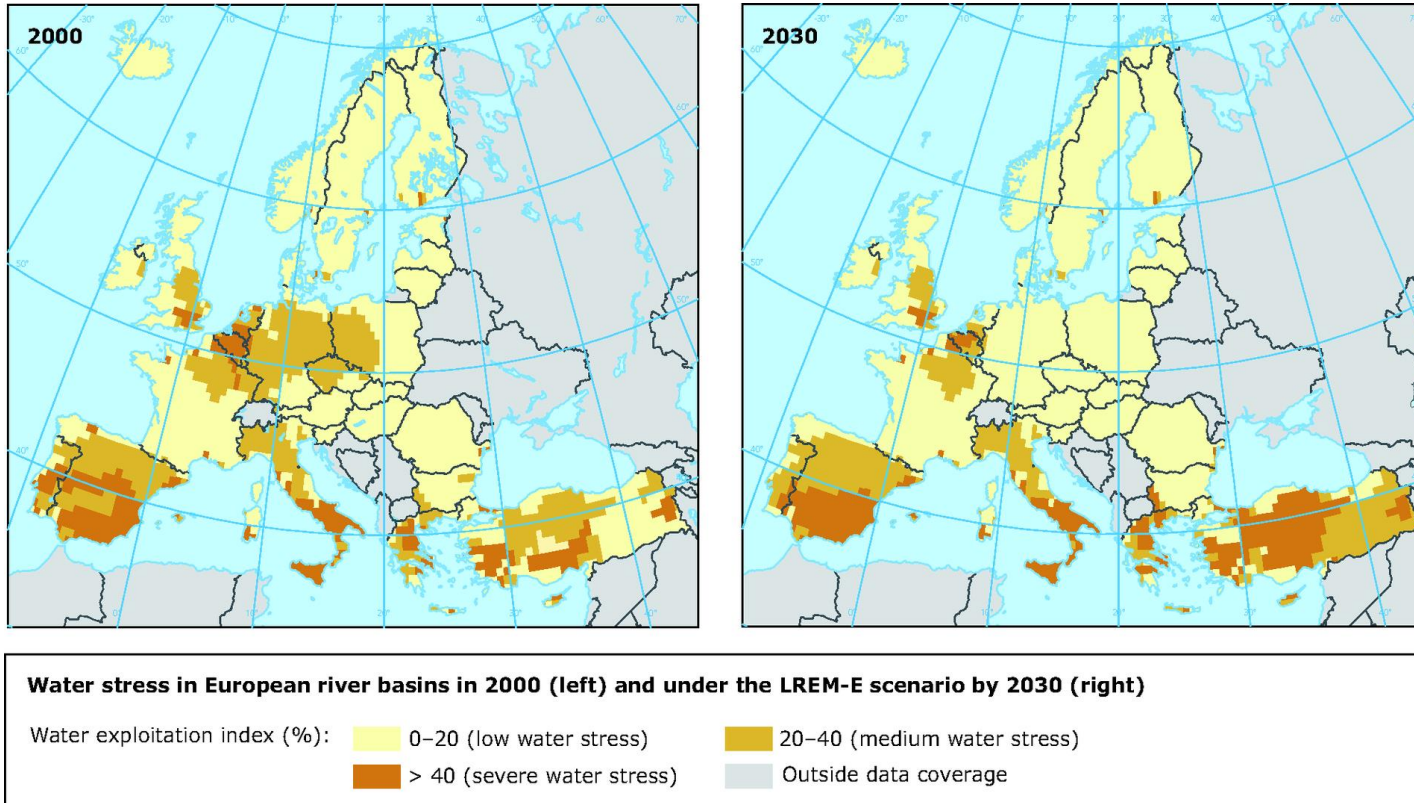
Ultrapure water volume for 1000 GW H₂



Globally available treated wastewater

- Electrolysis water (mio. m³/year)
- Available treated wastewater (mio. m³/year)

Water scarcity in Europe



With all yearly wastewater of the city of Barcelona we can produce **4 million tonnes of H₂**

EU target for 2030 → 10 Mt int + 10 Mt impor

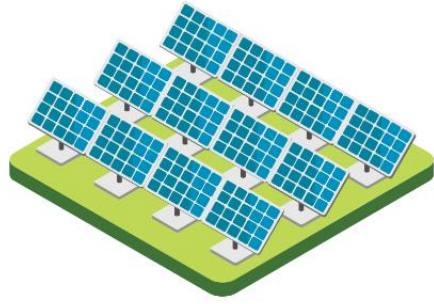
Opportunities beyond
the actual project: a
new supply value chain

Manufacturing opportunities around renewables

Solar

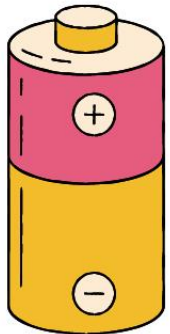


Wafer and
cells

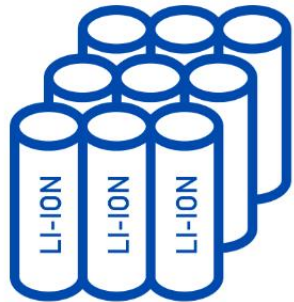


Modules

Batteries



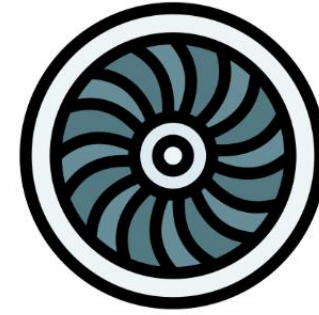
Cells



Packs



Wind



Turbines



Blades and
towers

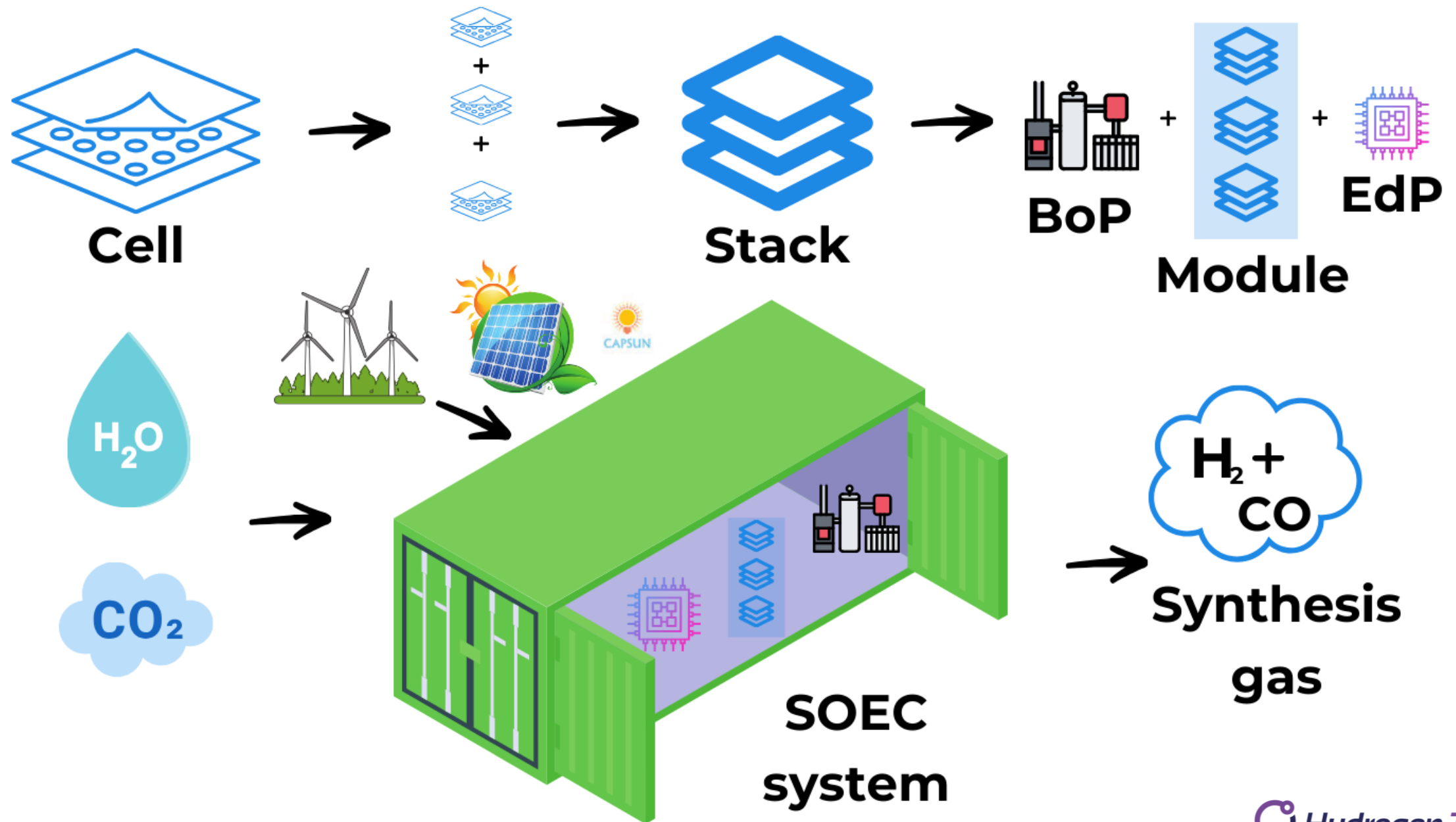
Hydrogen



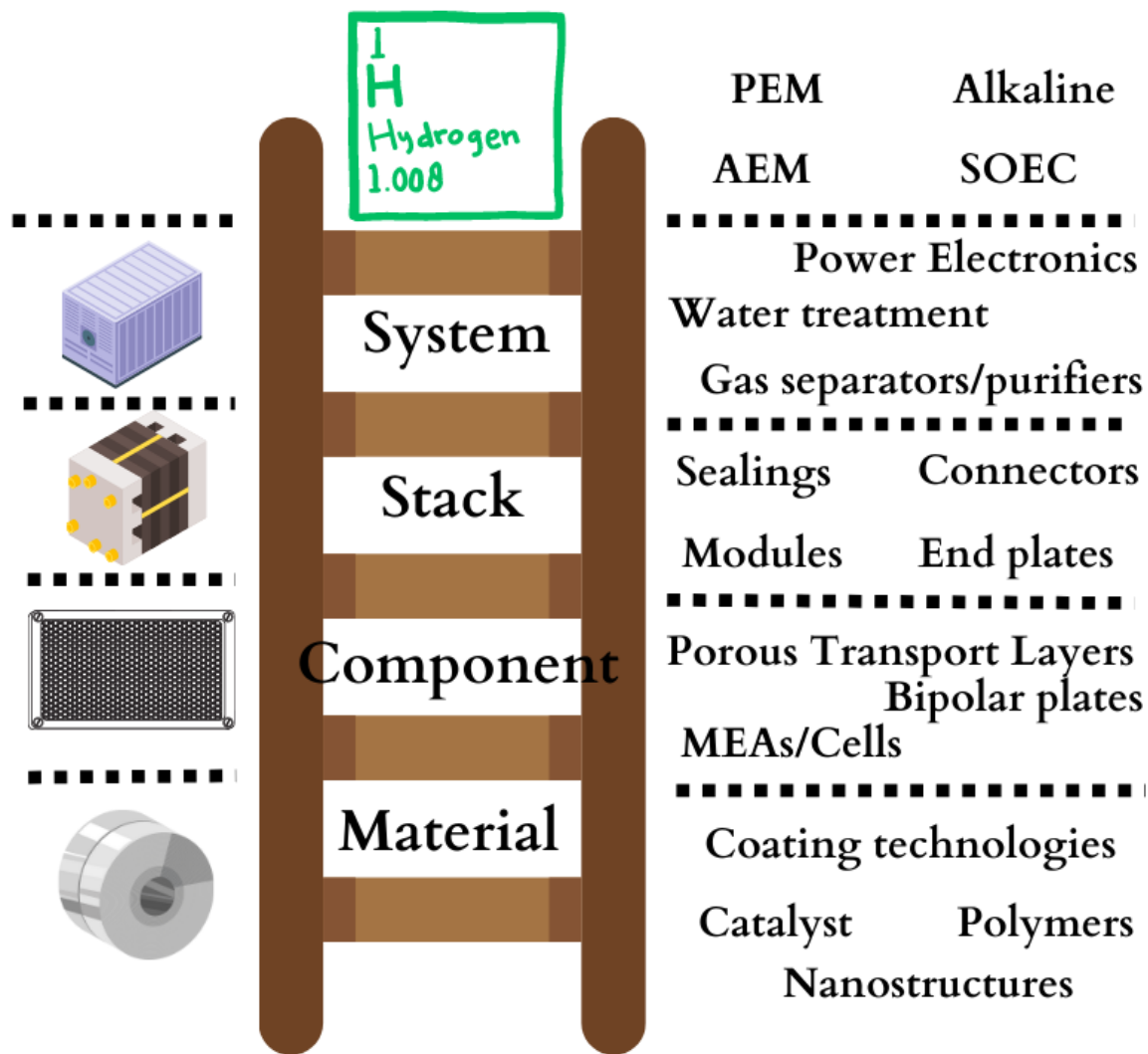
Electrolysers



Fuel Cells



Manufacturing opportunities around Water Electrolysis



- Target = 100 Mt Hydrogen
- 100 Mt Green H₂ = 1 000 GW = 1 TW electrolyzers
- Market size = 350 B€
- 2023 Electrolyzers = 5 GW
- 2023 Manufacturing capacity* = 25 GW/year
- 2030 Electrolyzers* = 250 GW

Take home messages and perspectives

- Power-to-X : Ramboll capabilities → From Initiation to execution
- H₂ plant: More than electrolyzers
- Water challenge could be overcome using waste water resources
- Enormous opportunities around manufacturing of electrolyzers

For further information please contact

Carlos Bernuy-Lopez

Senor Consultant – Power-to-X

carlos.lopez@ramboll.com



Eva Ravn Nielsen

Senior Chief Advisor – Power-to-X

ERNS@ramboll.com



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ideas.
Sustainable
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