

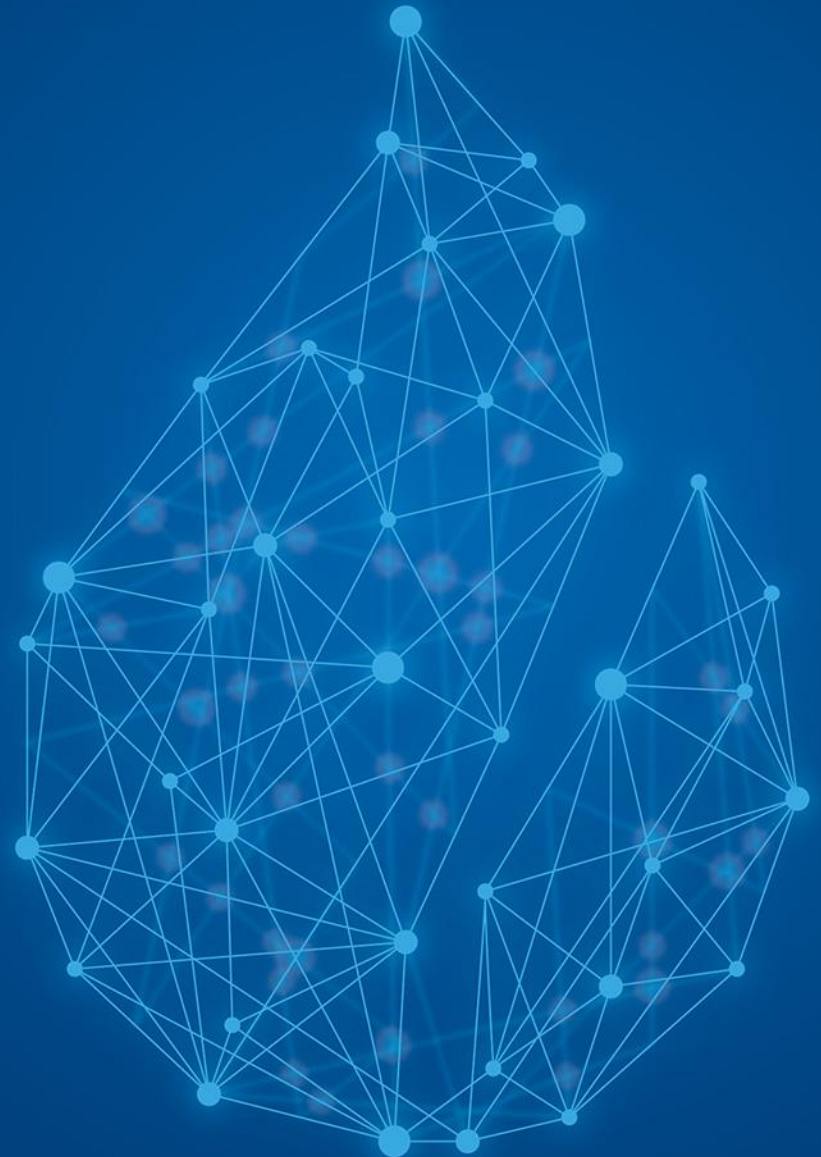


SOEC ELECTROLYSIS

The game changer for industrial applications

05/04/23

Christian von Olshausen (CTO)



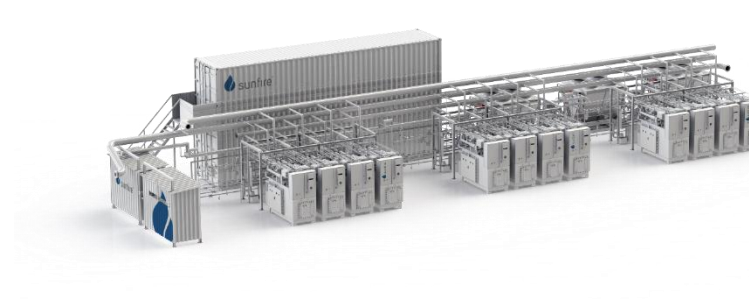
EXECUTIVE SUMMARY

Sunfire is a leading industrial electrolysis company

Solutions & Markets



Pressurized Alkaline Electrolyzers



Solid Oxide (SOEC) Electrolyzers



Steel



Refineries



Utilities



Chemicals



Mobility

> 70
Electrolysis
projects¹⁾

> 250 MW
Installed
capacity¹⁾

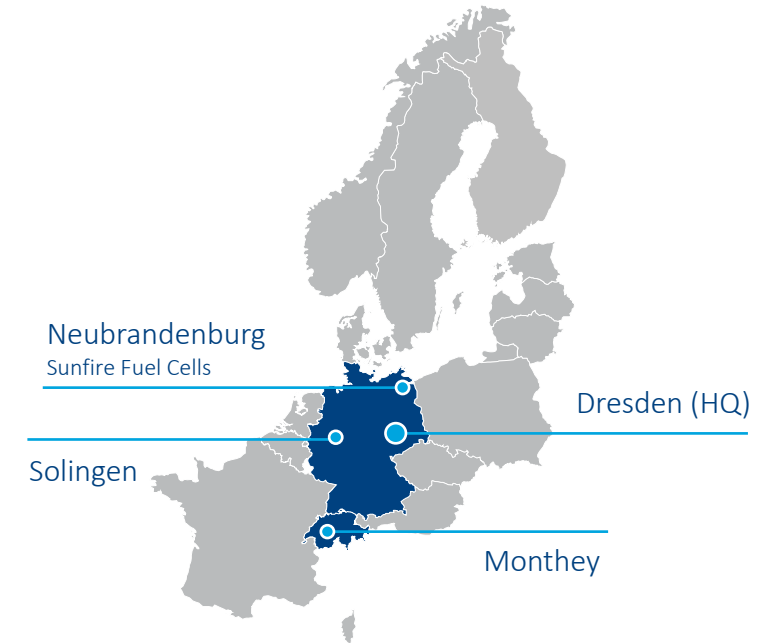
100 MW
Largest electrolyzer
installation

500 MW/year
Production capacity
as of 2023

> 500
Talented
employees

> EUR 500 m
Private and public
funding

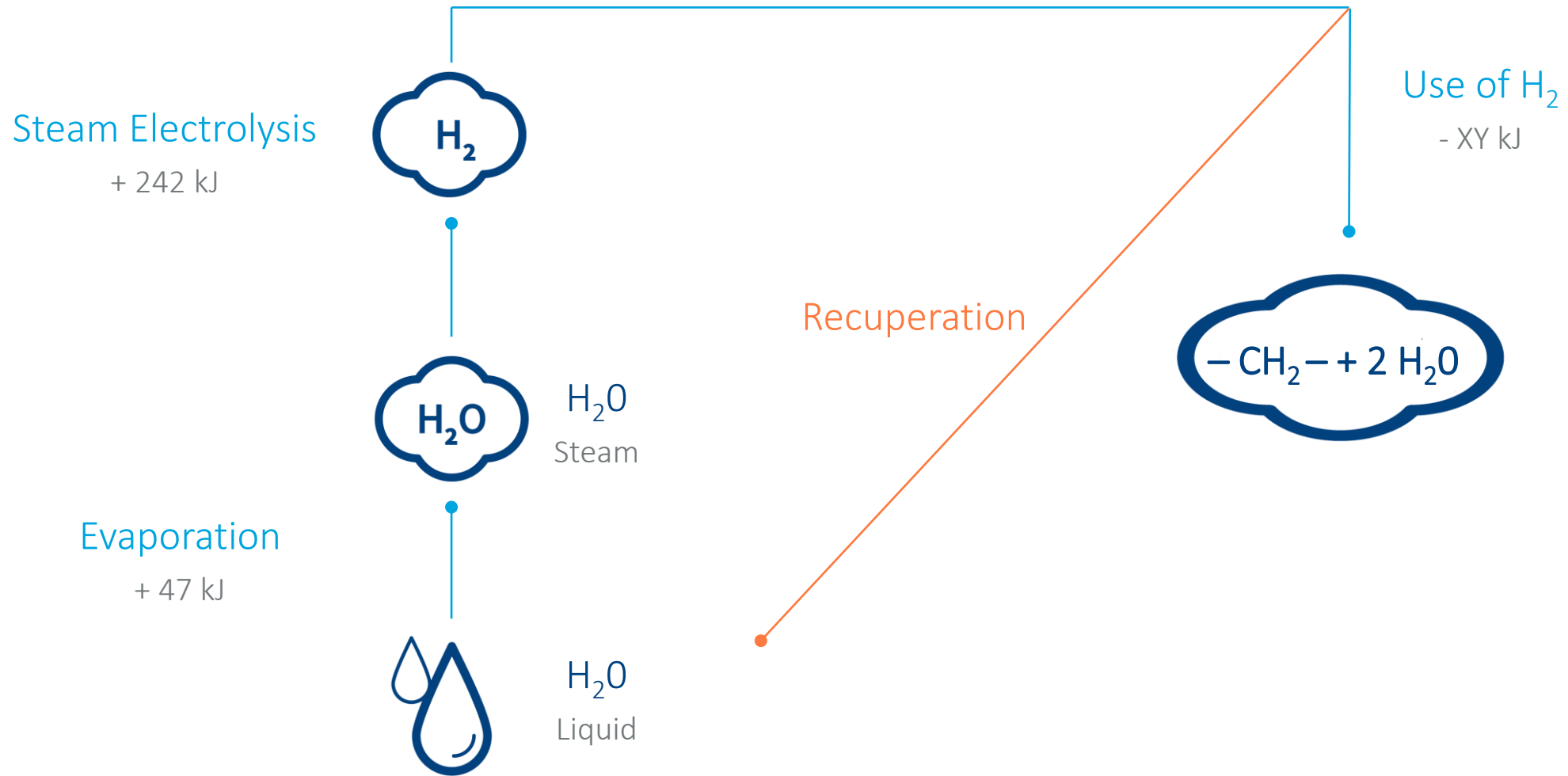
Company Sites



1) Including projects from predecessor alkaline company "IHT SA" prior to the acquisition by Sunfire

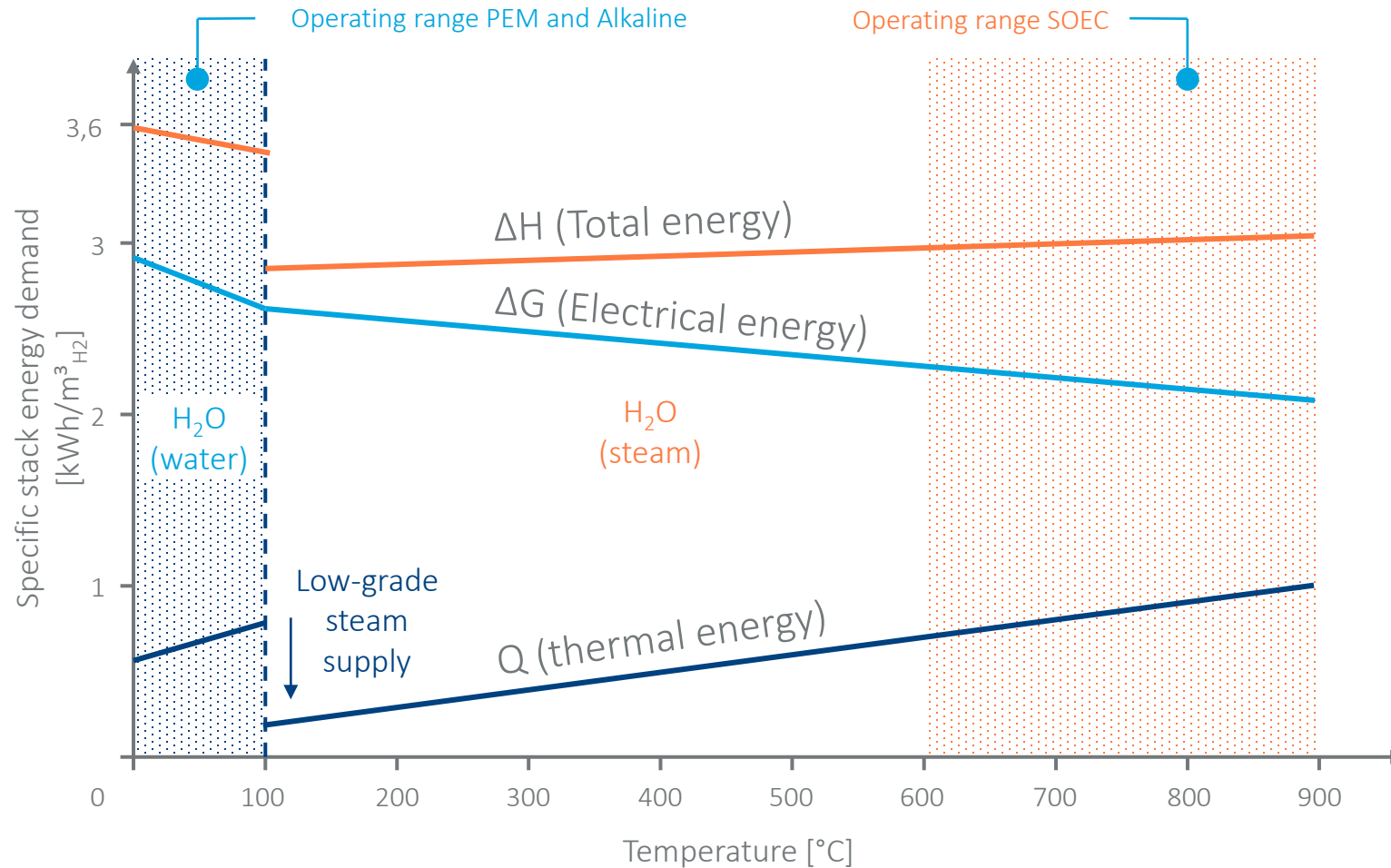
OPERATING PRINCIPLE

SOEC electrolysis uses heat as additional energy feed to electricity



SOEC CONVERSION EFFICIENCY

SOEC's efficiency outperforms low-temperature electrolysis technologies



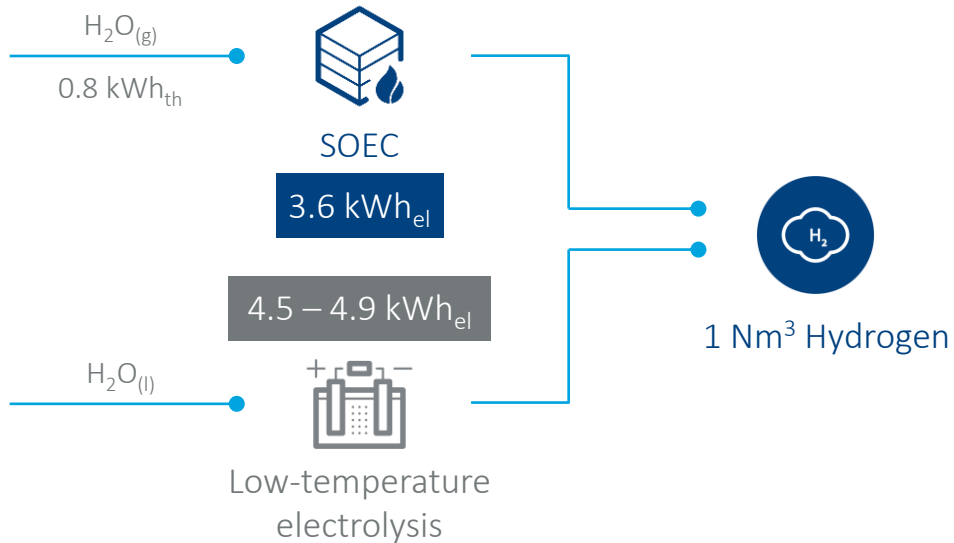
- Due to the dissociation of steam, SOECs require less energy compared to liquid water.
- SOEC has a theoretical minimum stack efficiency advantage of 16 % assuming optimal low-temperature conversion.
- As roughly one-fifth of the total required energy comes from heat, SOECs require less renewable electricity.
- Today, compared to state-of-the-art low temperature electrolysis, SOECs achieve a 30 % higher conversion efficiency on a system level.

CORE ADVANTAGES

SOEC achieves superior electrical efficiency and produces syngas in one step

Electrical Efficiency

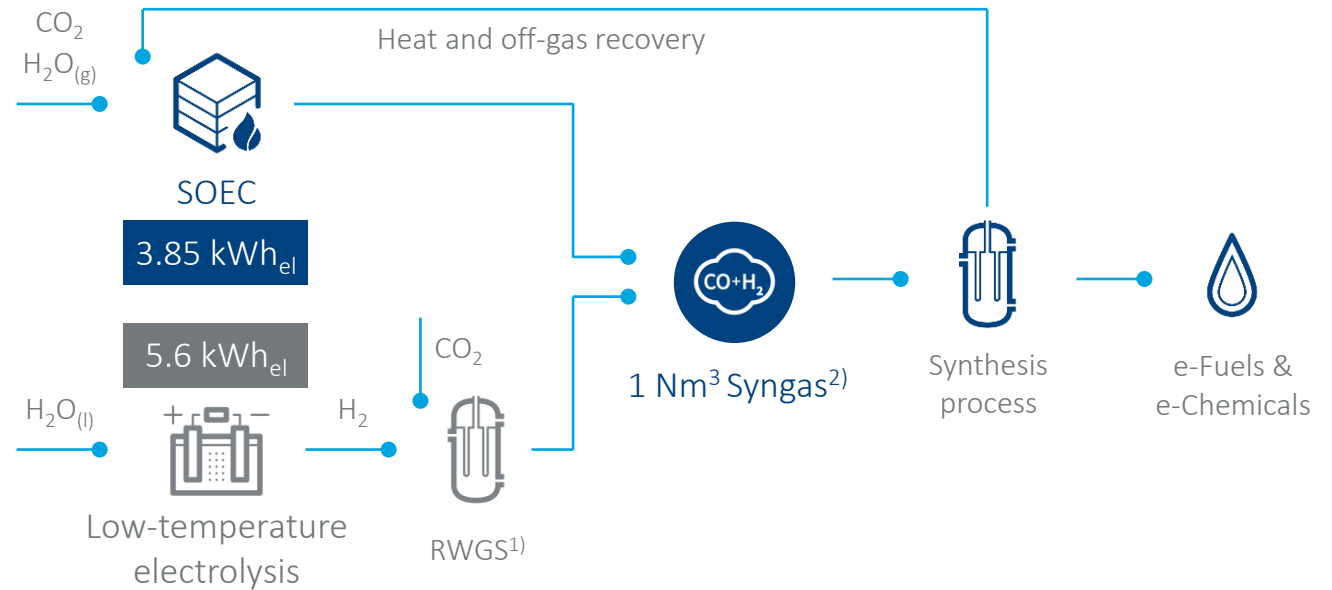
$3.6 \text{ kWh}_{\text{el}}/\text{Nm}^3$



- SOEC uses heat (provided as steam) as additional energy feed to electricity, thus lowering electricity demand
- The efficiency advantage translates into electricity savings of up to 25 %

CO_2 utilization capability

One-step syngas production



- With a one-step SOEC co-electrolysis of CO_2 and H_2O to syngas, significant CAPEX and OPEX savings can be realized
- Production of syngas for Fuels and Chemicals requires a more CAPEX and energy intensive 2-step process using low-temperature electrolysis

1) Reverse-Water-Gas-Shift reaction is required in order to generate Carbon monoxide (CO) 2) $3.17 \text{ kWh}/\text{Nm}^3$ lower heating value of syngas ($\text{H}_2:\text{CO} = 2$)

First industrial demonstration of SOEC electrolyzers



 **Salzgitter**
Germany



1 MW

-150 / +30 kWAC RSOC prototype system

- Reversible SOC system with 3 operation modes
 - Hydrogen production (40 Nm³/h)
 - Power production from natural gas
 - Power production from hydrogen
- Integrated into an iron-and-steel works using existing infrastructures
- System tested for load management and grid balancing
- Decommissioned after 13,000 hours
- 90,000 Nm³ H₂ produced and injected

Note: This project has received funding from the Fuel Cells and Hydrogen 2 Joint Undertaking (JU) under grant agreement No 826350. The JU receives support from the European Union's Horizon 2020 research and innovation programme and Germany, Luxembourg, Italy, France.

GRINHY2.0

In the follow-up project, SOEC electrolysis has reached megawatt scale



1 MW
SOEC



Steel
Application



2020
Commissioned

 **GrInHy2.0**
Green Industrial Hydrogen

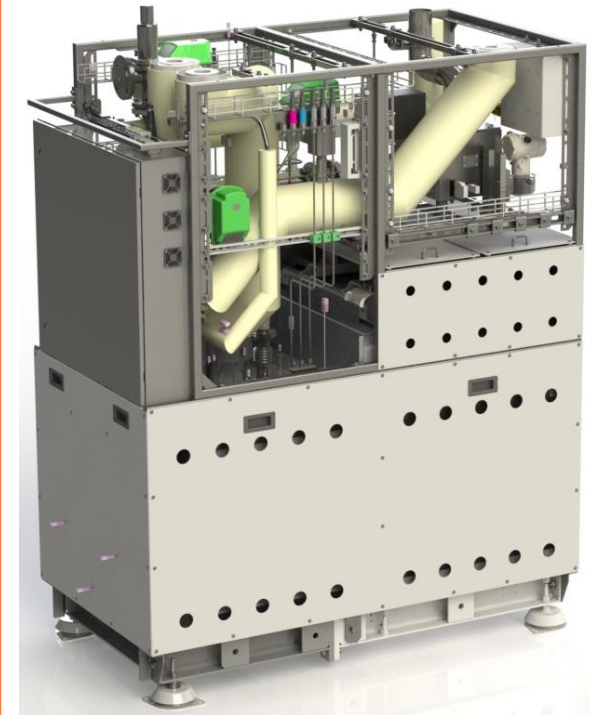
Showcasing renewable hydrogen production via SOEC's steam electrolysis at megawatt-scale, utilizing waste-heat from the iron- and steel works of Salzgitter Flachstal GmbH.

Note: This project has received funding from the Fuel Cells and Hydrogen 2 Joint Undertaking (JU) under grant agreement No 826350. The JU receives support from the European Union's Horizon 2020 research and innovation programme and Germany, Luxembourg, Italy, France.

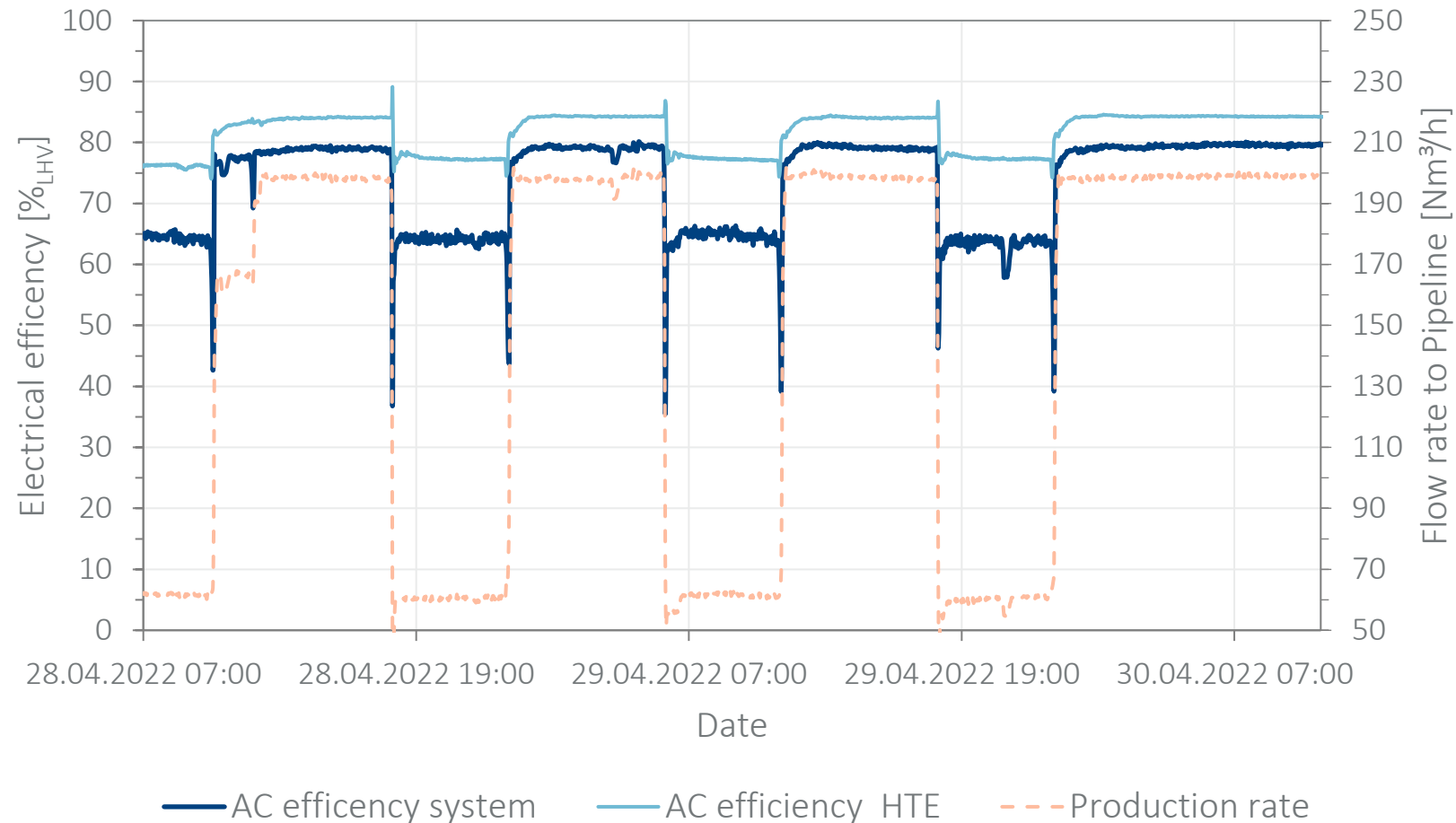
GRINHY2.0

Salzgitter Flachstahl operates the world's largest high-temperature electrolyzer

- Up to 8 modules of generation 1 in a containerized system
 - Up to 1 MW electrolysis power
 - Easy transport and implementation
 - Modular approach enables rapid exchange and low downtime



The SOEC electrolyzer has achieved record efficiency

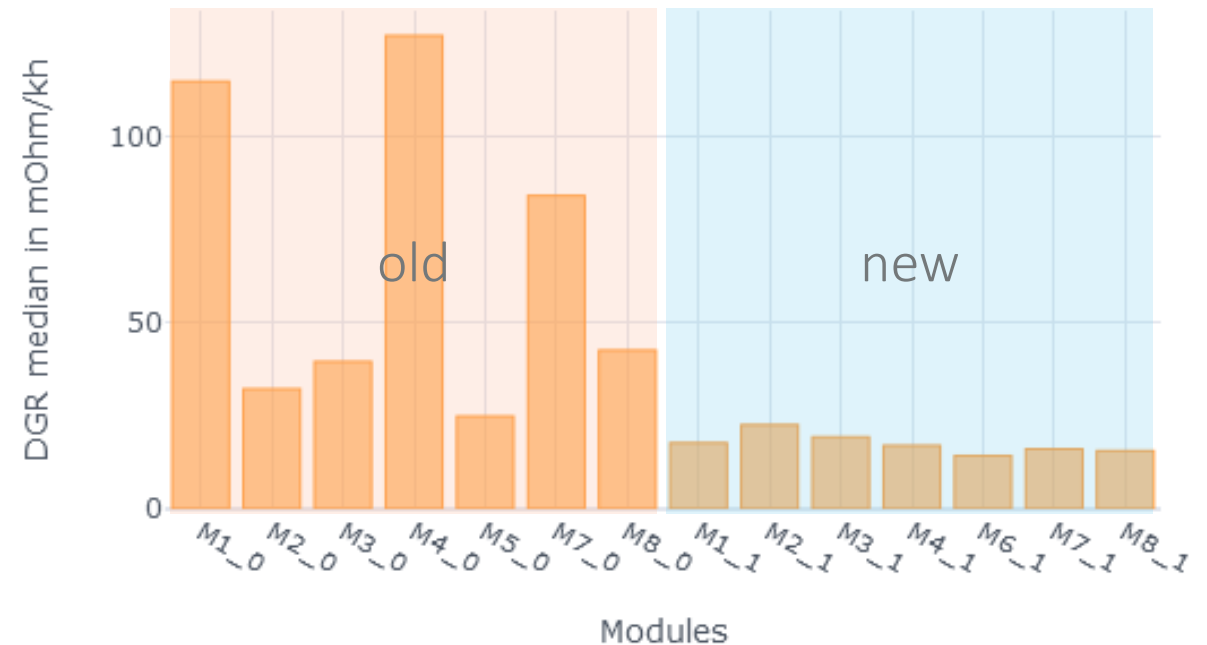


→ 84 %_{LHV} (39.7 kWh/kg) at full load, 79 %_{LHV} (42.2 kWh/kg) including compression

In the course of the GrInHy-projects, degradation could be reduced significantly

- „Old” modules operating hours: 600...9000 hours
 - high degradation rates, early stack failures
 - all modules replaced by now
 - New modules operating hours: 5000...11000 hours
 - Very low average degradation: 7.5...19.0 mOhmcm²/kh (average 14 mOhmcm²/kh)
- 0,35 % Production Rate Loss

Module median DGR related to hot time



ONGOING PROJECTS

SOEC has reached multi-megawatt scale



> 5 MW

Installed SOEC electrolysis capacity



> 10 industrial projects
with global companies



World's longest
SOEC operating experience



MultiPLHY
3 MW

Refineries
Commissioning 2022


HyLink SOEC

NESTE



e-CO₂Met
1 MW

Chemicals
Commissioning 2022


HyLink SOEC

TotalEnergies



GrInHy2.0
1 MW

Steel industry
Commissioned 2020


HyLink SOEC

**SALZGITTER
FLACHSTAHL**
Ein Unternehmen der Salzgitter Gruppe



Kopernikus P2X
0.2 MW

Power-to-X
Commissioned 2022


SynLink SOEC

**KOPERNIKUS
PROJEKTE**
Die Zukunft unserer Energie

1) Disclaimer: Please find the funding acknowledgement information at the end of the presentation

PRODUCT ROADMAP

We are further developing SOEC electrolysis

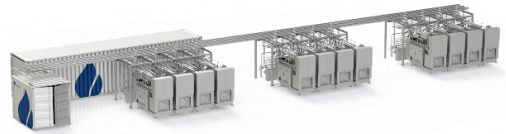


Pre-commercial demonstration

SynLink Module Test



Start-up
2.7 MW HyLink and 0.2 MW SynLink



Next Gen Development

Radically
improved
stack design

Test module
operation

Next Gen Roll-out

Start-up
commercial
modules

Startup-up
10+ MW Prototypes

Next Gen mass commercialization

Scale-up to GW

THANK YOU!

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